



Estimating 101



Topics include:

- Introduction to Estimating
- Bid Strategy
- Risk Assessment
- Quantity Survey
- Labor Units and Factors
- Mark up / Margin
- And more...



John Heusner
Certified Professional Estimator
American Society of Professional Estimators (ASPE)

Mondays, April 16 & 23, 2012

5:00 to 8:00 pm

At ABC



6 hours continuing education credit



ABC is offering a unique opportunity to provide an educational experience for entry level estimators, engineers, supervisors, or architects desiring crossover training in estimating.

Introduction to Estimating is a **basic** estimating course developed for estimators with limited experience from all trades.

ABC Members - \$180 SE- 2 no charge Non-Members - \$220

FAX ENROLLMENT FORM TO 714-779-3193 Attn: Theresa or email to: tlovejoy@abcsocal.net

Attendee Name: _____

Employer: _____ Phone: _____ Fax: _____

Bill Co. ___ Check ___ MC/Visa ___ Card # _____ Exp. Date _____

Amount: _____ CVC Code: _____ Authorized Signature: _____

There will be no refunds after the deadline date of one week prior to the start of class. You will be billed for the full amount if you have registered and do not attend without canceling. ABC reserves the right to cancel an event if a minimum number of attendees is not reached.