



# Introduction to Estimating



## Topics include:

- Introduction to Estimating
- Bid Strategy
- Risk Assessment
- Quantity Survey
- Labor Units and Factors
- Mark up / Margin
- And more...



**John Heusner**  
*Certified Professional Estimator*  
American Society of Professional Estimators (ASPE)

➔ **NEW DATE**

**Wednesday, May 12, 2010**

**6:00 to 9:00 pm**

**At ABC**



ABC is offering a unique opportunity to provide an educational experience for entry level estimators, engineers, supervisors, or architects desiring crossover training in estimating.

*Introduction to Estimating* is a **basic** estimating course developed for estimators with limited experience from all trades.

**ABC Members - \$130 SE- 2 no charge Non-Members - \$170**

FAX ENROLLMENT FORM TO 714-779-3193 Attn: Theresa or email to: [tlovejoy@abcsocal.net](mailto:tlovejoy@abcsocal.net)

Attendee Name: \_\_\_\_\_

Employer: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Bill Co. \_\_\_ Check \_\_\_ MC/Visa \_\_\_ Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Amount: \_\_\_\_\_ CVC Code: \_\_\_\_\_ Authorized Signature: \_\_\_\_\_

There will be no refunds after the deadline date of one week prior to the start of class. You will be billed for the full amount if you have registered and do not attend without canceling. ABC reserves the right to cancel an event if a minimum number of attendees is not reached.